



**KAMSSA LOWER SECONDARY LEVEL EXAMINATIONS
ENTREPRENEURSHIP EDUCATION
SENIOR TWO
END OF YEAR 2022
1 Hour 30 Minutes**

INSTRUCTIONS:

- **This paper consists of two sections A and B**
- **Section A is compulsory**
- **Answer any one question from section B**

SECTION A

- 1(a)(i)** Define the following terms - Creativity (1 mark)
-Innovation (1 mark)
- (ii)** Give two **(2)** types of innovation in society (2marks)
- (b)** Outline four **(4)** examples of business risks the entrepreneurs are likely to face during business operations. (4marks)
- (i)** Give two **(2)** factors that lead to success in business. (2marks)
- c(i)** Give two **(2)** factors that lead to success in business. (2marks)
- (ii)** Outline two **(2)** causes of business failure (2marks)
- d(i)** Distinguish between a business idea and a business opportunity. (2marks)
- (ii)** List two **(2)** characteristics of a good business opportunity.
- e)** A part from taxes, give four sources of government revenue. (4marks)

SECTION B

2. Read the case study below and answer as required.

Kigobero is a Laboratory attendant at Lukalu Medical center. He has been working in that position since 2017 and has kept part of his salary since then. He is an orphan and his late father's will entrusted him with a piece of land, a building and some animals, but all of them are in the care of family members.

He feels that he should create side income to supplement the salary he currently earns however still troubled on how to raise the required funds, claiming the savings he has are not enough to start a business of his dreams.

TASK

As an entrepreneurship education student;

(a) Explain to Kigobero how he can raise the finance he needs to start up and operate the business other than savings. (10marks)

(b) Advise him on what to consider to ensure proper location of his business. (10marks)

3. Ritah, Ann, Cindy and Irene studied together at High school and university. They had proposed to legally start and operate a business together after school, however Ritah changed her mind claiming; she would not wish to share her profits with any one, she senses delayed decision making, she needs full control and management of the business and she has all the capital required to start up the business, therefore no longer in need to partner with any one to start a business.

TASK

As a student of Entrepreneurship education considering legal forms of business ownership;

(a) Identify the form of business ownership Ritah is opting for and explain its advantages. (10marks)

(b) Advise Ritah about the challenges she is likely to face when she takes on that form of business ownership. (10marks)

END